

Message Text

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15

ORIGIN COME-00

INFO OCT-01 EA-11 ADP-00 AID-20 CIAE-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 CIEP-02

OMB-01 STR-08 /086 R

66651

DRAFTED BY:COM/BIC/OED/MEPD:C ATKINS

APPROVED BY:EB/OCA/REP:LHPOMEROY

COM/BIC/OED/MEPD:JM SANDS, DIR

COM/BIC/OIM:CMURRAY(INFO)

STATE/FAK/H NEWSON(SUB)

EXIM:H TURK(PHONE)

----- 049527

R 242127Z AUG 73

FM SECSTATE WASHDC

TO AMEMBASSY SEOUL

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E.O. 11652: ADS, DECLAS 8/23/74

TAGS: BEXP, KS

SUBJ: SSANG YONG CEMENT

REF: SEOUL 3346

1). WE UNDERSTAND SSANG YONG CURRENTLY PLANNING PURCHASE
OF TWO 4,000 TONS UNITS IN 1975 AND TWO MORE IN 1976. IF SO,
ORDERS SHOULD BE PLACED VERY SOON.

2). FULLER INFORMS THAT THEIR MAN IN KOREA HAS BEEN LED
TO BELIEVE A LETTER OF INTENT HAS BEEN SIGNED BETWEEN
SSANG YONG AND THE JAPANESE. CAN EMBASSY SHED ANY LIGHT
ON THIS. IN ANY EVENT, FULLER UNDERSTANDS THEIR PROPOSAL
WILL STILL BE CONSIDERED AND THAT THE FINANCIAL PACKAGE
WILL BE AN IMPORTANT CONSIDERATION. THEY FEEL THEY ARE
COMPETITIVE PROVIDED INCREMENTAL FINANCING CAN BE ARRANGED
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BASED ON TWO EQUIPMENT DELIVERIES; AND BELIEVE THEY HAVE A

PRICE ADVANTAGE. THEREFORE BELIEVE ITS MOST IMPORTANT THAT
BASIC INFO FOR EXIM BE FURNISHED ASAP. CAN EMBASSY
URGE SSANG YONG TO RESPOND.

3). FULLER SPECULATES THAT EISENBERG OR OTHER COMMISSION
AGENT OF SIMILAR ILK INVOLVED AND RESPONSIBLE FOR WIDE
PRICE VARIATION NOTED IN JAPANESE PROPOSAL.

DECON FOLLOWING 8/24/74. RUSH

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NNN

Message Attributes

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Decaption Date: 01 JAN 1960
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Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
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Disposition Remarks:
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Document Unique ID: 00
Drafter: COM/BIC/OED/MEPD:C ATKINS
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Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1973/newtext/t19730816/aaaaaljy.tel
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Office: ORIGIN COME
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
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EO Systematic Review
30 JUN 2005

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